



**LUCENT HEALTH**



**NAVIMED**  
C A P I T A L

**LUCENT HEALTH hires Senior Vice President of Sales, Clay Timmons  
(Nashville, TN and Dallas, TX) March 23, 2015**

Lucent Health Solutions, LLC today announced that Clay Timmons has joined the company as Senior Vice President of Sales. Clay will be responsible for Sales and Marketing as well as Product Development for the Lucent Health family of companies, out of the Dallas office. Mr. Timmons has over 23 years of both clinical and professional healthcare leadership. Prior to joining Lucent Health, Clay served as the National Vice President of Sales for HealthSmart Benefit Solutions for over 17 years. Clay has spent his entire career in the healthcare field after receiving his Bachelor of Science Degree in Marketing and Management from Texas Tech University.

Lucent CEO Brett Rodewald says “We are delighted to add Clay Timmons to the Lucent Health Solutions family. His hiring demonstrates our commitment to bringing together the most talented executive leadership team possible and to the critical Texas marketplace, which Clay knows so well. He will help us expand our national footprint even more.” Lucent Health’s clients span from the Pacific Northwest to the Midwest to the Southeast and Southwest.

Chief Commercial Officer Alex Arnet added, “Clay brings a wealth of experience in clinical integration, data analytics, and predictive population health management as well as a strong track record of creating solutions which effectively drive down the cost of healthcare.”

**About Lucent Health Solutions**

Lucent Health was formed with a Vision: To be the nation's most cost effective Healthcare Risk Management company and Mission: Utilize data in the most efficient and effective manner to maximize the impact of aggressive clinical, population and network risk management solutions, to deliver the most affordable health plans for all employers.

Lucent Health Solutions is a technology-driven health care risk management company, maximizing the value of data to deliver the most affordable health plans for employers. Based in Nashville, TN, the management team brings over 100+ years of experience in the healthcare and transaction processing industries. Lucent currently manages health

benefits for over 120,000 members and previously acquired North America Administrators of Nashville, TN and Capitol Administrators of Rancho Cordova, CA in conjunction with its financial partner, NaviMed Capital. For more information please visit [www.lucenthealth.com](http://www.lucenthealth.com) or call Alex Arnet at 612-940-0141 / email [alex.arnet@lucenthealth.com](mailto:alex.arnet@lucenthealth.com).

### **About NaviMed Capital**

NaviMed Capital is a Washington, DC-based private investment firm focused exclusively on the healthcare industry. NaviMed partners with talented management teams and entrepreneurs to create value by providing strategic counsel and operational support, while leveraging its deep healthcare expertise, broad firm network, and combined 40+ year heritage of successful investing. NaviMed invests in growth stage companies in healthcare IT, healthcare services, and specialty medical products. NaviMed's principals have extensive experience investing in businesses in the payors and payments sector of the healthcare industry, including ConnectiCare Holdings, Heritage Health Systems and Primary Health. For more information please visit <http://www.NaviMed.com> or call Ryan Schwarz at 202-492-5470.